

## Product governance – target market reconciliation options and futures (For clients domiciled/registered in the EU/EEA for whom SGKB distributes financial services)

### 1. Background / Purpose of this information sheet

The conceptual designer uses the target market to determine with which customer needs and characteristics the product is compatible (positive target market) and with which it is not (negative target market). The target market therefore describes the requirements that a product places on the target client. Decisive factors here are the client segment, knowledge and experience, financial situation, risk tolerance as well as goals and needs.

As a distributor of products, SGKB is responsible for any necessary target market reconciliation. We are sending you this information sheet to let you as a client know about our target market reconciliation for traded options and financial futures (so-called TOFFs), which has to be carried out in connection with the provision of financial services.

### 2. Target market reconciliation for traded options and financial futures

A system-supported target market reconciliation (e.g. EUREX) cannot always be performed for TOFFs. Clients may trade TOFFs provided they have **comprehensive knowledge and experience**. This is always the case for clients in the «professional client» and «eligible counterparty» segment. In the «retail client» segment, the knowledge and experience must be available or acquired accordingly.

TOFFs may not be recommended in the "CONSULT international" investment package, which is why options and futures **may only be acquired without advice**.

### 3. Amendments / Publication

This information sheet is published at [www.sgkb.ch/mifid](http://www.sgkb.ch/mifid) and may be amended at any time. Clients will be notified of any amendments in an appropriate manner or they will be posted on the aforementioned website.

If you have any questions regarding this information, please do not hesitate to contact your client advisor.

St.Galler Kantonalbank AG, St. Gallen, October 2021